





Oława on January 29, 2016

REQUEST FOR OFFER

<u>Subject:</u> Realisation of the procedure of selection of the most advantageous offer regarding realisation by ZM SILESIA SA, Oława Steelworks Branch in Oława of the programme GEKON II–Ecological Conceptions Generator.

The Ordering Party:

ZM SILESIA SA ul. Konduktorska 8, 40-155 Katowice Oława Steelworks Branch in Oława ul. Sikorskiego 2, 55-200 Oława, registered under KRS number 0000032784 by the District Court in Katowice–Wschód in Katowice, Business Department VIII of the National Court Register, initial capital 56 million PLN completely paid-up.

SUBJECT OF THE ORDER:

ZM SILESIA SA Oława Steelworks Branch in Oława, due to the realisation of the aforementioned project entitled "Elaboration of energy-saving technology of production of qualified white of primary and secondary zinc, as well as zinc waste, invites to submit offers for delivery of equipment measuring the proper area of powders and solid bodies by means of the Brunauer, Emmett and Teller isothermal method (BET) on the basis of the nitrogen absorption of the parameters indicated below or equivalent. The measurement range of the device must be from 0.1 to 100 m²/g. The software provided along with the device should clearly present the results of the measurements. The software must permit to archive data with a possibility of future readout. The software must include the option of exporting data to calculating programmes (e.g. Excel). The minimum guarantee period must be two years. A service technician must be available at the site within 48 hours from the moment a failure is reported. It must be possible for one person to operate the device. The operators must receive training.

CRITERIA FOR EVALUATION:

The Ordering Party shall select the most advantageous offer on the basis of the following criteria:

Criterion	Importance [%]
1. Net price of the offer	40
2. Technical evaluation of the offer	60

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Criteria for evaluation:

1. **Criterion no. 1** – the price presented in the offer will be evaluated in accordance with the following relation:

Pc=(Cn/Cr)x40

where:

Pc – number of points in criterion no. 1 given to the offer being evaluated

Cn – the lowest offered price

Cr – price from the offer being evaluated

40 – importance of the criterion

The maximum grade of 40 points will be given to the lowest offered price.

- 2. Criterion no. 2 technical evaluation of the offer being evaluated will be carried out on the basis of the following parameters (secondary criteria):
 - a) Offered technical solutions

which increase the efficiency of the device and its simplicity

(- measurement based on a comparative analysis (blind sample + analysed material) -3,75 points

-compact design -3,75points

-minimizing of dimensions -3,75points

-sample preparation – built-in degassing port -3,75 points)

(max 15 points)

 $Prt=(Rn/Rr) \times 15$

where:

Prt – number of points for the criterion regarding the technical solution proposed within the given offer,

Rn – the best technical solution

Rr – the solution from the offer in question

15 – importance of the criterion

b) Duration of analyses,

(max 6 points)

 $Ps = (Sn/Sr) \times 6$

where:

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Ps - number of points for the criterion regarding the duration of analysis proposed within the given offer,

Sn – the shortest duration of the analysis

Sr – duration of the analysis in the offer in question

6 – importance of the criterion

c) Accuracy and precision of measurements

(max 15 points)

 $Pd=(Dn/Dr) \times 15$

where:

Pd - number of points for the criterion regarding accuracy and precision of the analysis proposed within the given offer,

Dn – the highest accuracy and precision of measurements

Dr – accuracy and precision of measurements in the offer in question

15 – importance of the criterion

d) Consumption of technological gases

(max 5 points)

Pz=(Zn/Zr) x5

where:

Pz - number of points for the criterion regarding consumption of technological gases proposed in the given offer,

Zn – lowest consumption of technological gases

Zr – consumption of technological gases in the offer in question

5- importance of the criterion

e) Number of parallel samples analyses,

(max 15 points)

 $Pi = (In/Ir) \times 15$

where:

Pi - number of points for the criterion regarding number of parallel samples analyses proposed in the given offer,

In – the highest number of parallel samples analyses

Ir – number of parallel samples analyses in the offer in question

15 – importance of the criterion

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f) Costs of service after the guarantee period and service checks

(max 4 points)

 $Pk = (Kn/Kr) \times 4$

where:

Pk - number of points for the criterion regarding costs of service after the guarantee period and service checks proposed in the given offer,

Kn - the lowest cost

Kr – cost in the offer in question

4- importance of the criterion

The maximum grade of 60 points will be given to the best evaluated offer.

Offers will be evaluated by a team of experts appointed by the Ordering Party.

On the basis of the agreed criteria in a transparent, competitive, impartial and efficient manner, the Ordering Part shall select the most advantageous offer, which will be granted the highest grade on the basis of the agreed criteria, and shall sign a contract with the selected tenderer.

In case no validity term is specified, the tenderer is obliged to comply with the submitted offer for no shorter than until April 30, 2016. The period starts once the deadline for submission of offers has elapsed.

SUBMISSION OF OFFERS:

Offers including:

- 1. contact data of the Tenderer;
- 2. net price; payment schedule,
- 3. value of the offer (net, in PLN, in case of prices quoted in foreign currencies, the price shall be converted to PLN in accordance with the average exchange rate of the National Bank of Poland NBP on the day the offer is evaluated).
- 4. the date of delivery, amounting to no more than three months from the date of order,
- 5. other information, which permits to evaluate the offer in accordance with the criterion indicated in the offer;
- 6. period of validity of offer, no shorter than until April 30, 2016;
- 7. declaration that the tenderer:
 - a. is not related to and is not a related company, a joint subsidiary or a parent company in relation to ZM SILESIA SA O/HUTA OŁAWA, as construed in the accountancy law;

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- b. is not an entity which remains with ZM SILESIA SA O/HUTA OŁAWA in such a factual or legal relations, which might imply justified doubts regarding its impartiality while selecting a supplier of goods or services, and particularly is not a spouse or a relative up to the second grade, is not adapted or fostered, including membership in the bodies of the supplier of goods or services;
- c. is not a related entity and is not a partner entity in relations to ZM SILESIA SA O/HUTA OŁAWA, as construed by the Directive of the Commission (EC) No. 651/2014;
- d. is not an entity related to ZM SILESIA SA O/HUTA OŁAWA as construed in Article 32 Point 2 of the Goods and Services Tax Law.

Offers should be submitted at the seat of the Ordering Party to the following e-mail address: sekretariatolawa@silesiasa.pl until 9th of February, 2016.

ADDITIONAL INFORMATION

Any inquiries regarding the subject of the order should be submitted to:

Paulina Tuźnik-Jasińska

E-mail: ptuznik@silesiasa.pl

Address: ul. Sikorskiego 2, 55-200 Oława

This request for offer has been published in the web sites of the company http://hutaolawa.pl/pl/index.html and is exposed at the Oława Branch of the company at Sikorskiego 2, in a commonly accessible place.

The Ordering Party reserves the right to cancel the procedure without indicating the reason.

The Ordering Party reserves the right to demand explanations regarding the submitted offers from the tenderers.

The decision regarding selection of the best offer shall be communicated to all the tenderers who are parties to this procedure.

[on behalf of the Company]

ZM SILESIA SA
ul. Konduktorska 8, 40-155 Katowice
ODDZIAŁ HUTA OŁAWA w Oławie
ul. Sikorskiego 2, 55-200 OŁAWA
NIP 634-01-35-498

DYREKTOR ZARZĄDZAJĄCY Oddziału Huta Oława CZŁONEK ZARZĄDU

Jacek Pakiet

Dyrektor Produkcji
PROKURENT

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